

## PERSONAL INFORMATION

**Marco Paesani**

 Via Uguccione della Faggiola, 47, 50126 Florence (Italy)

 +393930003399  +393486019349

 marco@paesani.it

## EDUCATION AND TRAINING

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- 1977–1981 **Certificate industrial telecommunications expert**  
Meucci High School, Rome (Italy)
- 1982–1983 **University of Engineering**  
Rome (Italy)
- 1983 **Cadet**  
school for army officer, Rome (Italy)
- 1986 **Commercial agent/Representative of trade**  
Registration on the register of Florence, Florence (Italy)
- 2005 **Training course for security network transactions expert**
- 2004 **Certificate Cisco CCNA**
- 2012 **University of psychology**  
eCampus University, Como (Italy)

Good knowledge about: industrial electronics, computer technology,  
radio/telecommunications

## WORK EXPERIENCE

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- 1983–1986 **Lieutenant**  
Brigata Friuli
- 1986–1987 **Commercial agent computer technology**
- 1987–1994 **Commercial official, Sales office manager, Credit recovery, Marketing planning**  
Hantarex SpA
- 1994–1995 **sales inspector, customer service**  
Generali SpA
- 1995–1996 **Sales clerk, Advertising marketing, Sales development,**

Centro HL Srl

1996–1997 **Sales clerk, Development officer to create an ISP business, Advertising agent, Public relations**  
Frael Srl

1997–1999 **Branch Manager**  
Computer House Srl

1999–2009 **Administrator, Shareholder, Member of Board of directors, Sales manager, TLC manager**  
Brain Technology SpA

2009–2011 **Administrator and Member of Board of directors, TLC manager**  
Welcome Italia SpA

2011–Present **Freelance with consulting activity for internet and networking, TLC. Operative marketing plan**  
MPAE Srl

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B1	B2	B1	B1	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

Windows, base Linux, Word, Excel, Power Point.

Internet since 1986